

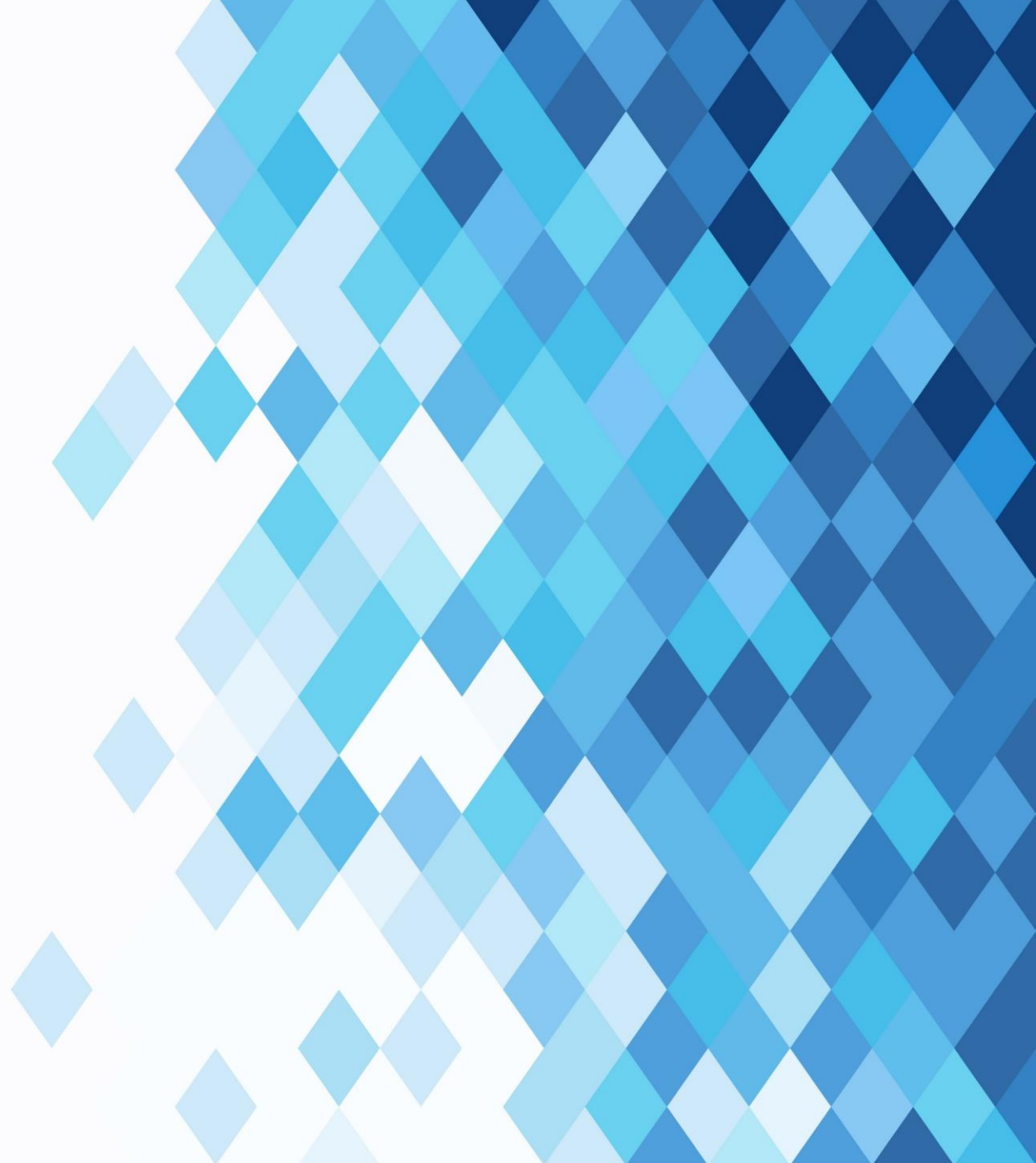


# CompQsoft Digital Webinar & Workshop Series

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Copilot Studio: Wednesday April 29<sup>th</sup> @ 9:00 CST

**Power Platform: Thursday, April 30<sup>th</sup> @ 9:00 CST**



Virtual Event

# Copilot Studio and Power Platform App in a Day Workshop



April 29<sup>th</sup> & 30<sup>th</sup> | 9AM to 2PM CST



**Sergio  
Plascencia**

Sr. Cloud  
Solution  
Architect

**Microsoft**



**Tad  
Thompson**

Cloud  
Solution  
Architect

**Microsoft**



**Jon  
Rastia**

CTO & SVP  
- Strategy

**CompQsoft  
Digital**



**Andrew  
Jeffers**

CTO & SVP  
- Strategy

**CompQsoft  
Digital**

# About CQD



## Reimagine the customer experience through Microsoft Services

Global **Microsoft high-performance** digital transformation partner

Deliver a proven, predictable, **scalable solutions**

**Follow-the-sun** delivery model for project success

**Microsoft**  
Global Digital Partner

### Why CompQsoft Digital

<b>500 +</b> Innovators	<b>25 + Years</b> Experience	<b>200+</b> Customers	<b>Commercial &amp; Federal</b>	<b>Microsoft Experience</b>	<b>Global Delivery Model</b>
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### Industries & Horizontals

Financial Services	Healthcare Pharma	Manufacturing Wholesale Distribution	Retail CPG	Oil & Gas Energy	Professional Services Customer Experience
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### Workshops & Accelerators

<p><b>1.3B</b> AI agents projected to be automating workflows by 2028</p> <p><b>46%</b> Of organizations report they are using AI &amp; Agents to fully automate workflows or processes</p> <p><b>85%</b> Of enterprises will have deployed AI agents in at least one business function</p> <p><b>70%</b> Of Fortune 500 companies had adopted Microsoft's AI Copilot, a prime example of Agentic AI integrated into everyday workflows</p>	<p><b>Power Platform + Copilot + Agent Workshop</b></p> <p>Microsoft Power Platform and Microsoft Copilot Studio represent the world's leading low-code development and agentic platform—an integrated environment where apps and intelligent agents work in concert to drive automation, dynamic user experiences, and enterprise-scale innovation.</p>	<p><b>Dynamics 365</b></p> <p>AI</p> <p>Channels</p> <p>Data</p> <p>Cloud</p>	<p><b>CX, Customer Service &amp; Contact Center Workshop Approach</b></p>	<p><b>Key Benefits</b></p> <ul style="list-style-type: none"> <li>Reduce application development cycles by up to 70% using low-code tooling.</li> <li>Scale AI Adoption with Enterprise-Grade Agility</li> <li>Maximize ROI with Intelligent Automation</li> <li>Govern at Scale with Centralized Oversight</li> </ul>	<p><b>Priority</b></p> <ul style="list-style-type: none"> <li>AI-enabled automation</li> <li>Seamless omnichannel support</li> <li>Personalization &amp; proactive CX</li> <li>Cloud migration &amp; platform agility</li> <li>Security &amp; responsible AI</li> <li>Workforce experience</li> <li>Customer-centric KPIs</li> </ul>
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### Certifications

**Microsoft Solutions Partner**

83 Microsoft Certifications



## AI – Copilot, Azure AI, Autonomous Agents

- AI Readiness Assessment
- AI Roadmap & Delivery
- AI Data Security
- AI Modern Data Estate
- Autonomous Agents Workshop
- AI User Adoption COE



## AI Business Solutions – D365, Power Platform

- Microsoft Dynamics 365 CRM & ERP
- Process Optimization, Journeys, Process Workshops & Assessments
- Enterprise & Solution Architecture, Functional & Technical
- RPA Automation (Power Automate Desktop)
- Change Management, Training, Quality Assurance



## Modern Data – Fabric, Databricks, Purview, PBI

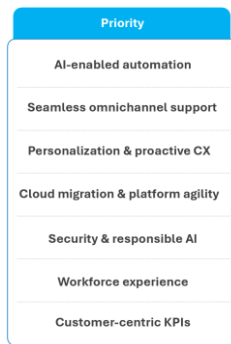
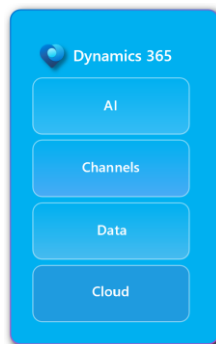
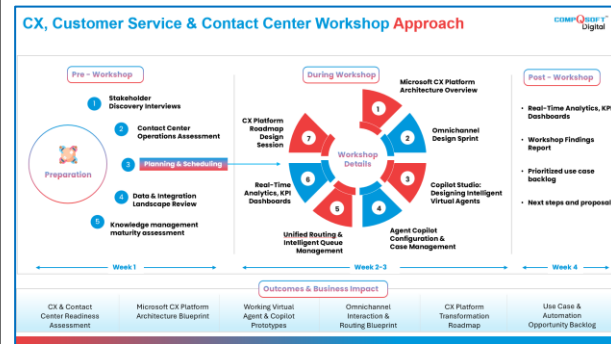
- Data Migration
- Data Estate Modernization
- Advanced Analytics
- Data Quality and Governance
- Business Intelligence & Reporting



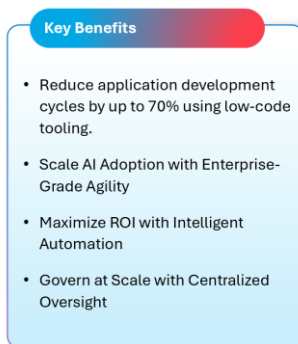
# Our CQD GTM's Workshops

Workshops are designed to leverage Microsoft funding for delivery, in addition to small programs that can accelerate MSA's and SOWs in the 4<sup>th</sup> quarter.

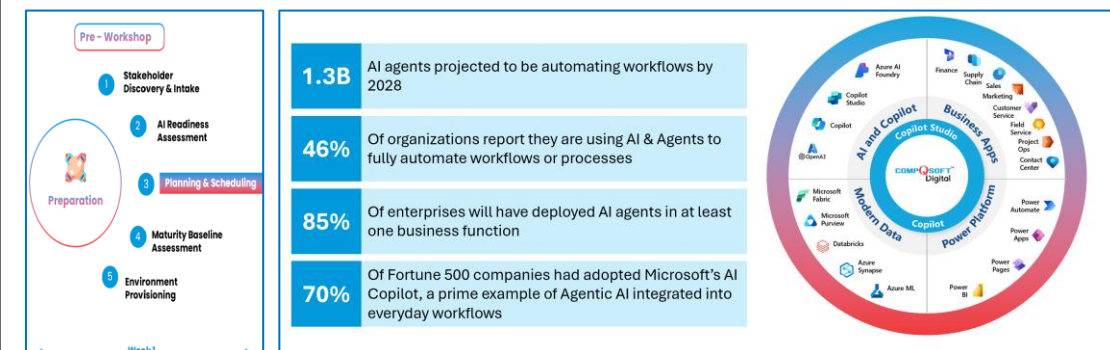
## CX, Customer Service, CCaaS Workshop



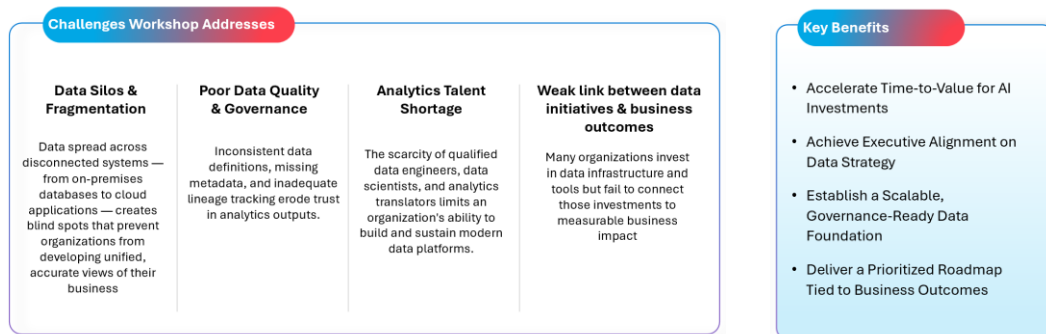
## Copilot, Agents, Power Platform Workshops



## Azure Foundry, Copilot Workshop



## Data Modernization, AI Readiness Workshop



# Copilot Studio Workshop

Wednesday, April 29<sup>th</sup> 9:00am – 2:00pm



The future of business is intelligent, conversational, and fast. Organizations that embrace AI-powered agent experiences today will be the ones setting the pace tomorrow.

We are pleased to invite you to our Copilot Studio in a Day Workshop, an intensive, hands-on session designed to equip both business experts and IT developers with the skills to build and deploy modern agent experiences in a single day.

In a world where customers and employees expect instant, accurate responses at any hour, Microsoft Copilot Studio empowers your teams to meet that demand at scale, without the complexity of traditional development.

## Workshop Agenda

### Copilot Overview (30 M / 9:00am – 9:30am)

Greg, Jon, Tad

- Product & capabilities overview
- Innovation Roadmap
- How companies have deployed

### Hands-On Copilot Workshop (3 Hrs. / 9:30am – 12:30pm)

Jon, Tad

- Setup Environments & Configurations
- Navigation Best Practices
- My Agent Buildout

### Application Management (45 M / 12:30pm – 1:15pm)

Sergio

- COE, Governance Best Practices
- ALM, Pipelines, Managed Environments
- Harvesting, Reuse Apps

### Defining The Use Case (45 M / 1:15pm – 2:00pm)

Andrew

- SMART Use Cases & Measurement
- Business & IT Alignment
- User Story Alignment

# Power Platform Workshop

Thursday, April 30<sup>th</sup> 9:00am – 2:00pm



In today's fast-moving business environment, agility is everything. The leaders who win are those who can respond to change quickly, without waiting months for a software development cycle to catch up.

Our **exclusive Power Platform in a Day Workshop**, a hands-on experience designed for business leaders who want to take control of their processes, drive innovation, and deliver results faster than ever before.

## Workshop Agenda

### Power Platform Overview (30-Minutes / 9:00am – 9:30am)

Greg, Jon, Tad

- Product & capabilities overview
- Innovation Roadmap
- How companies have deployed

### Hands-On Power Workshop (3 Hrs. / 9:30am – 12:30pm)

Jon, Tad

- Setup Environments & Configurations
- Navigation Best Practices
- My App Buildout

### Application Management (45 M / 12:30pm – 1:15pm)

Sergio

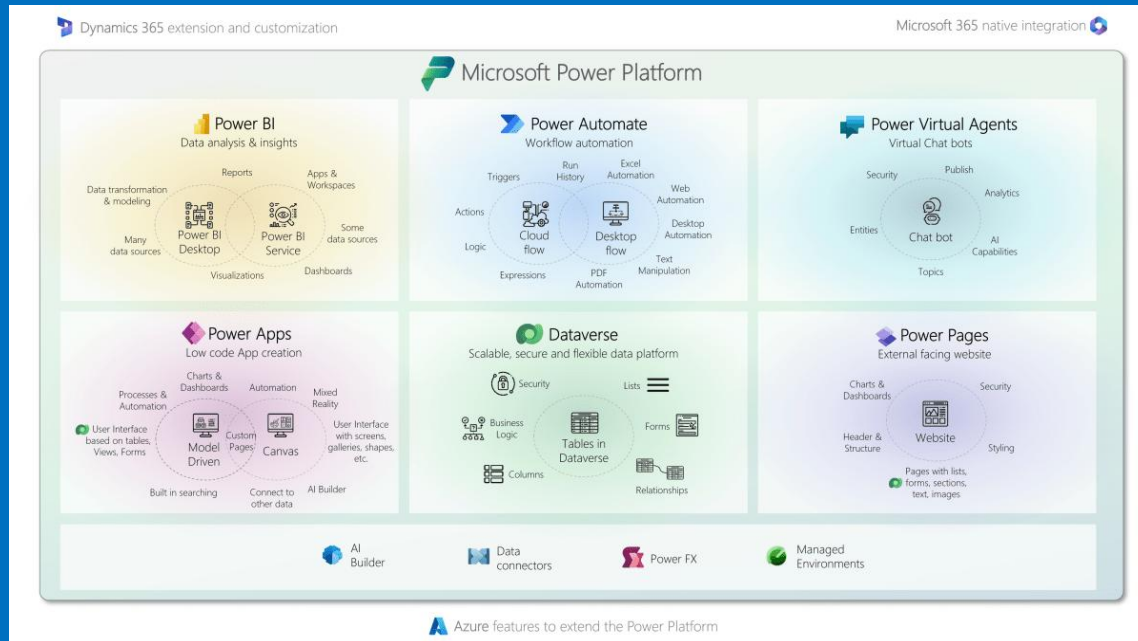
- COE, Governance Best Practices
- ALM, Pipelines, Managed Environments
- Harvesting, Reuse Apps

### Defining The Use Case (45 M / 1:15pm – 2:00pm)

Andrew

- SMART Use Cases & Measurement
- Business & IT Alignment
- User Story Alignment

# Microsoft Power Overview



## Workshop Agenda

### Power Platform Overview (30-Minutes)

- Product & capabilities overview
- Innovation Roadmap
- How companies have deployed

### Hands-On Power Workshop (3 Hrs.)

- Setup Environments & Configurations
- Navigation Best Practices
- My Agent Buildout

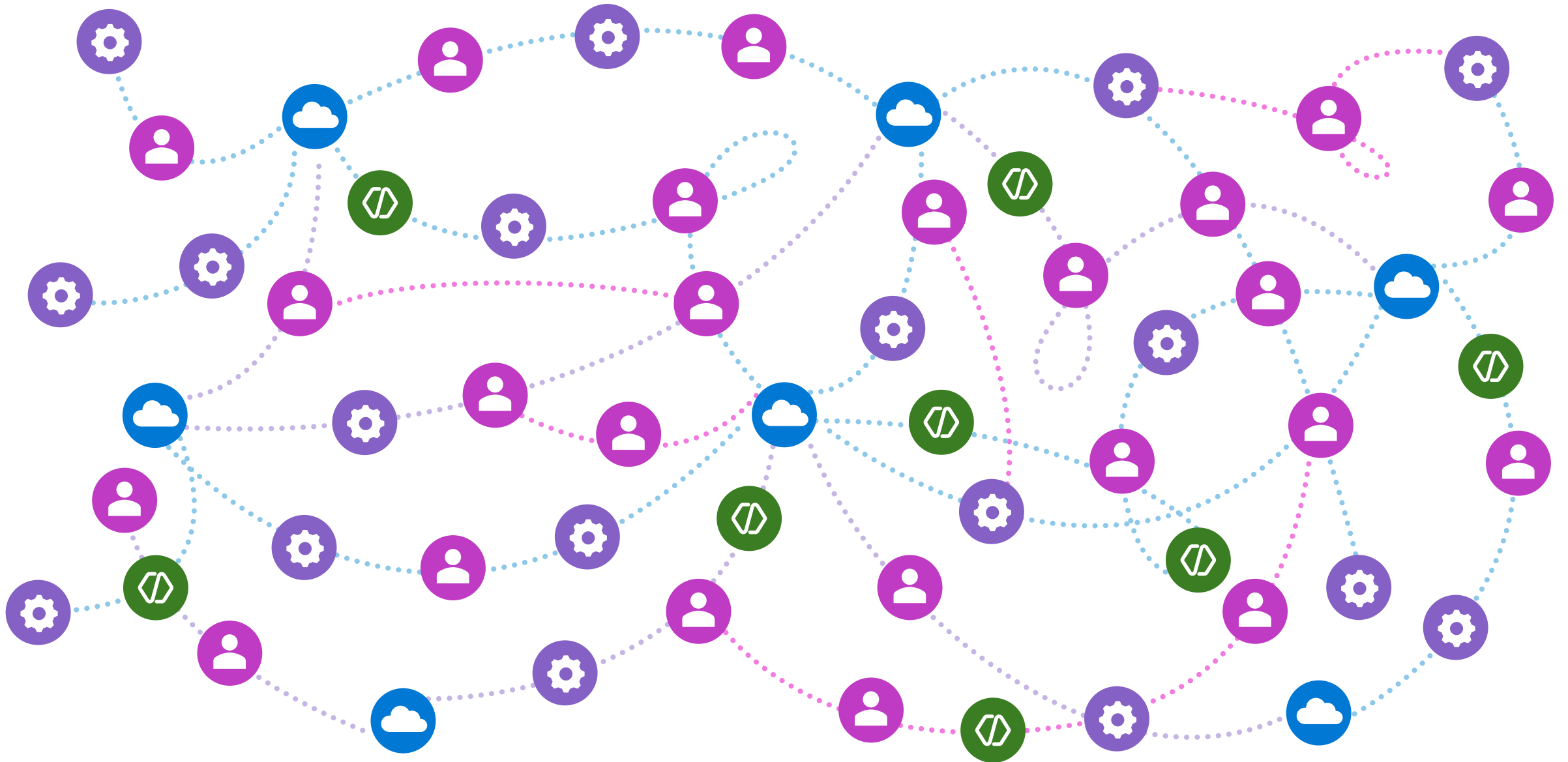
### Application Management (45 Minutes)

- COE, Governance Best Practices
- ALM, Pipelines, Managed Environments
- Harvesting, Reuse Apps

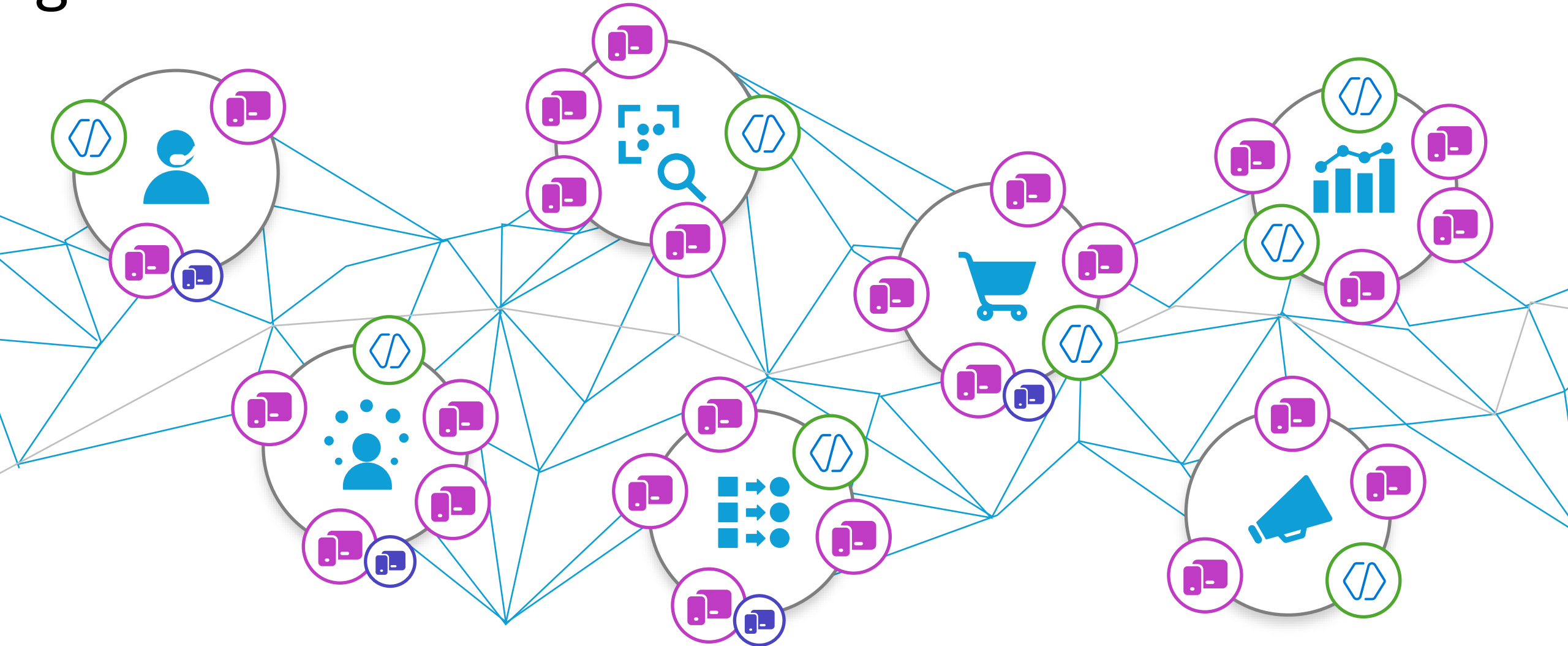
### Defining The Use Case (45 Minutes)

- SMART Use Cases & Measurement
- Business & IT Alignment
- User Story Alignment

# Business processes today



# Reimagined and simplified with apps and agents





+



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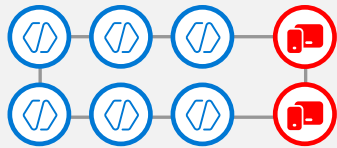


**Copilot**

**Apps**

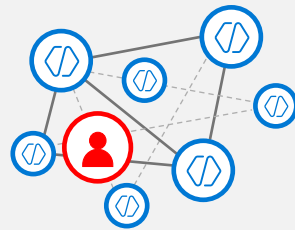
**Agents**

# What do we need now to get there?



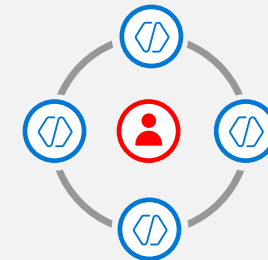
New interfaces for  
people + agents

Power Apps



Many agents  
working together

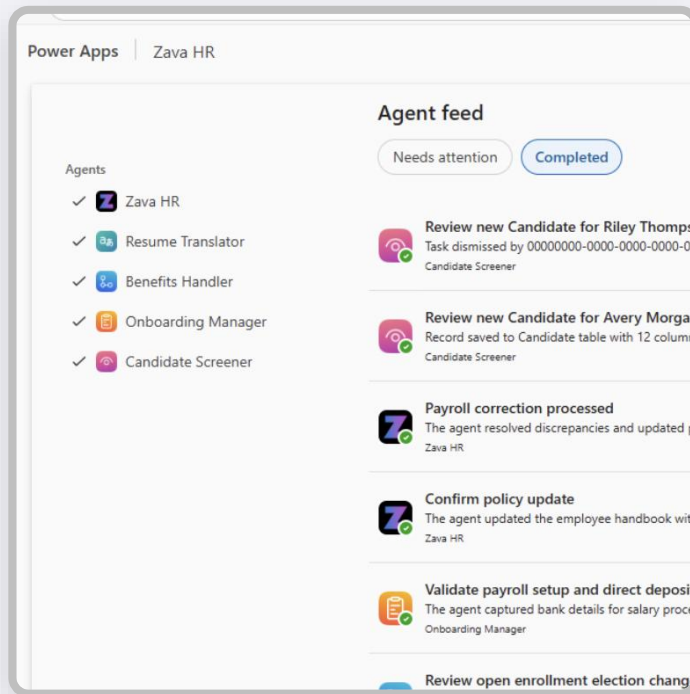
Copilot Studio



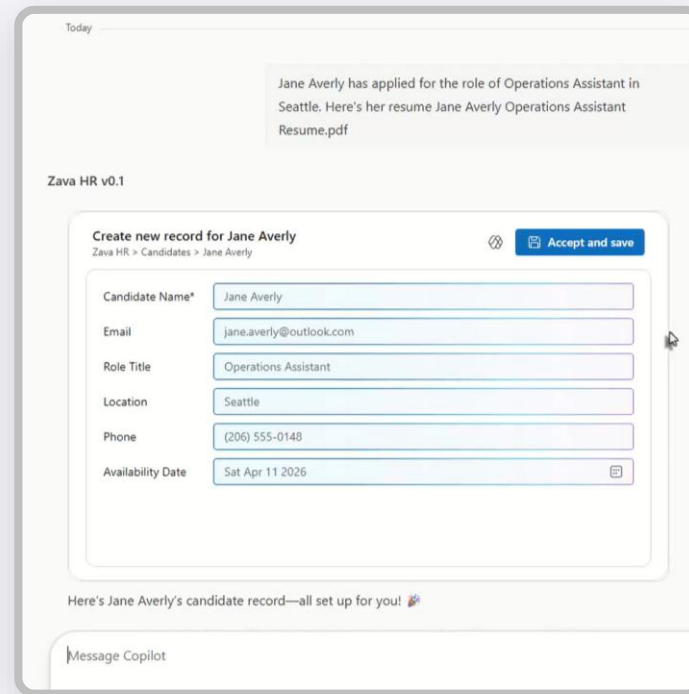
Enterprise-grade  
management

Managed Platform

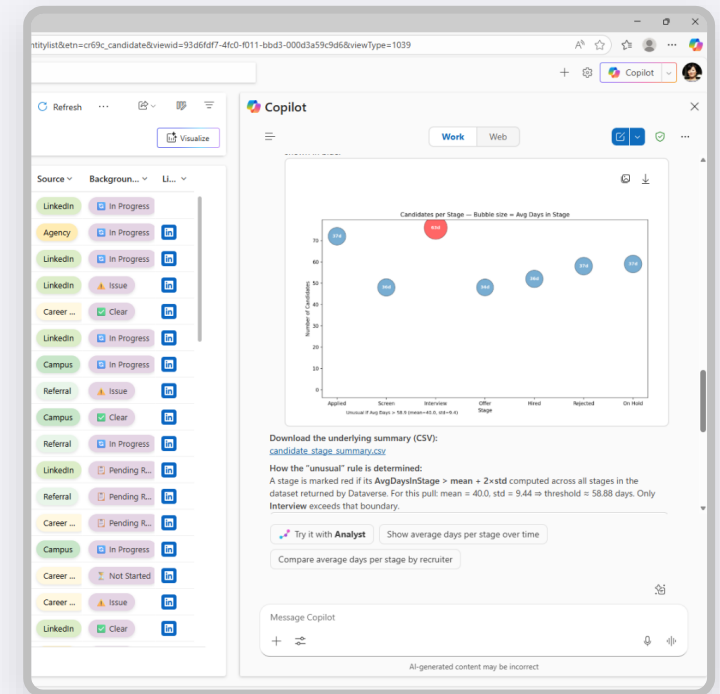
# Apps, agents and Copilot working together



Agent feed

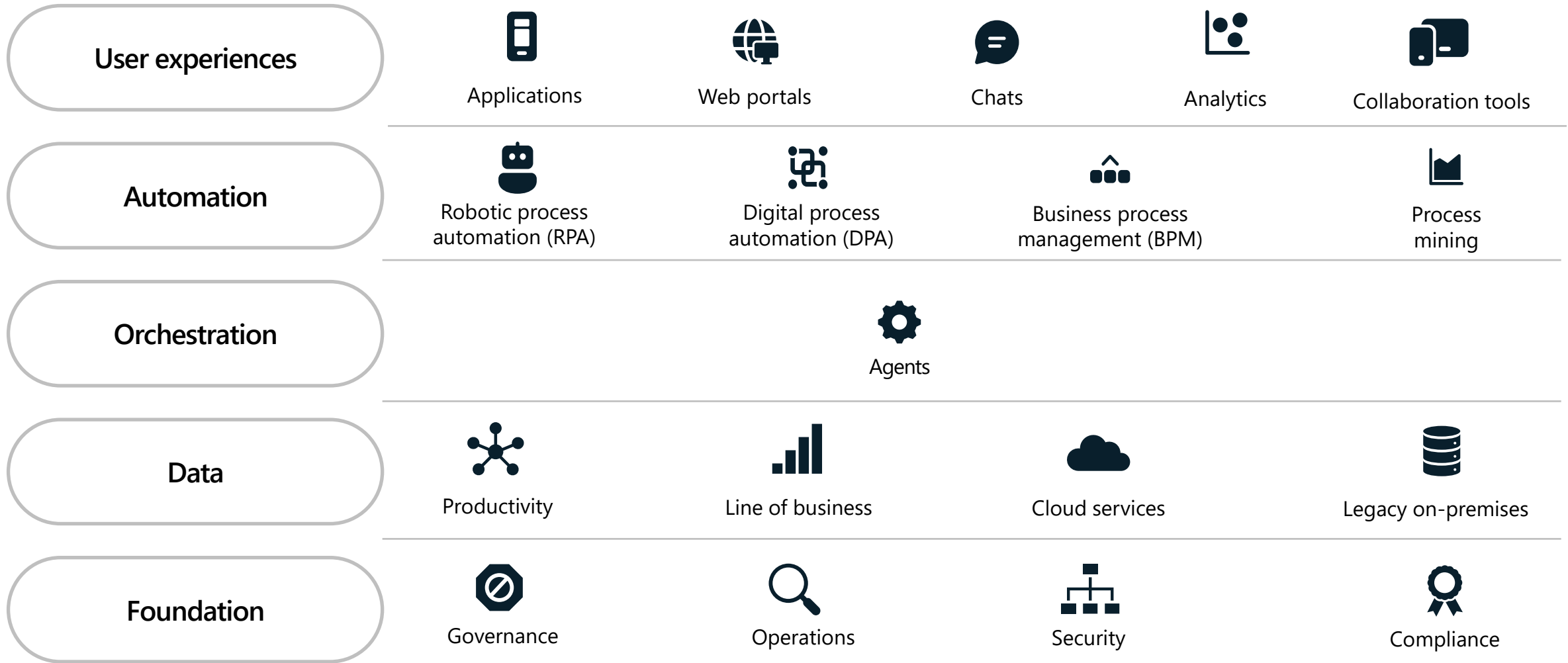


Apps in agents



Copilot in apps

# Building the foundation for your AI transformation



# Building the foundation for your AI transformation

User experiences



Power Apps



Power Pages



Copilot Studio



Power BI



Microsoft 365



Microsoft 365 Copilot

Automation



Power Automate



Copilot Studio

Orchestration



Microsoft 365 Copilot



Microsoft Copilot Studio

Data



Microsoft 365



Dataverse



Connectors

Foundation



Microsoft Azure



Azure AI Foundry

# Low-code idea: more creators and accelerated development

Digital transformation is powered by people



**Makers**

**4x**

Non-developer business experts that use low-code to create all or part of a solution



**Code app  
Developers**

Code app developers that decide the most effective mix of code, low-code, and no-code elements.



**IT/Admins**

IT/technical professionals who help setup and maintain safe and operating environment for solutions to be made and used

**Low-code moves part of development responsibility:** Business users can create more apps than experienced developers in the coming years, they can unburden the code app developers from simpler projects.

# A platform for all

Code app developer, citizen developer, IT administrator... we've got you!

Complex

Simpler

## World class developer support and ALM for professional developers

Experience the full range of development and ALM functionality with rich code app developer tools like Visual Studio and DevOps

Reuse your current IP and skills – Power Apps component framework, CLI and VS Code create instant value for the business

## IT administrators can monitor and manage experiences in one place with admin center

No compromises on governance and security. One centralized view and management of all your 1<sup>st</sup> & 3<sup>rd</sup> party apps, eliminating shadow IT

GDPR compliance, and enterprise grade security, consistent with the experience across Microsoft 365 & Dynamics 365

## Intuitive to use for learning or enhancing the experience of all developers

Build apps fast with Copilot assistance, use visual tools and point-and-click approach to app design and have time for more complex projects. Choose from a large selection of templates or start from a blank canvas

Easily connect your app to data and use Excel-like expressions to simplify adding logic

# No matter what you build, how you build and who builds, Microsoft Power Apps is here to cover



Modern

Intelligent

Agentic



Words

Visual

Code



Business makers

Technical users

Pro devs

# Our mission is to empower

**Every level of  
the stack**

*From words to code*

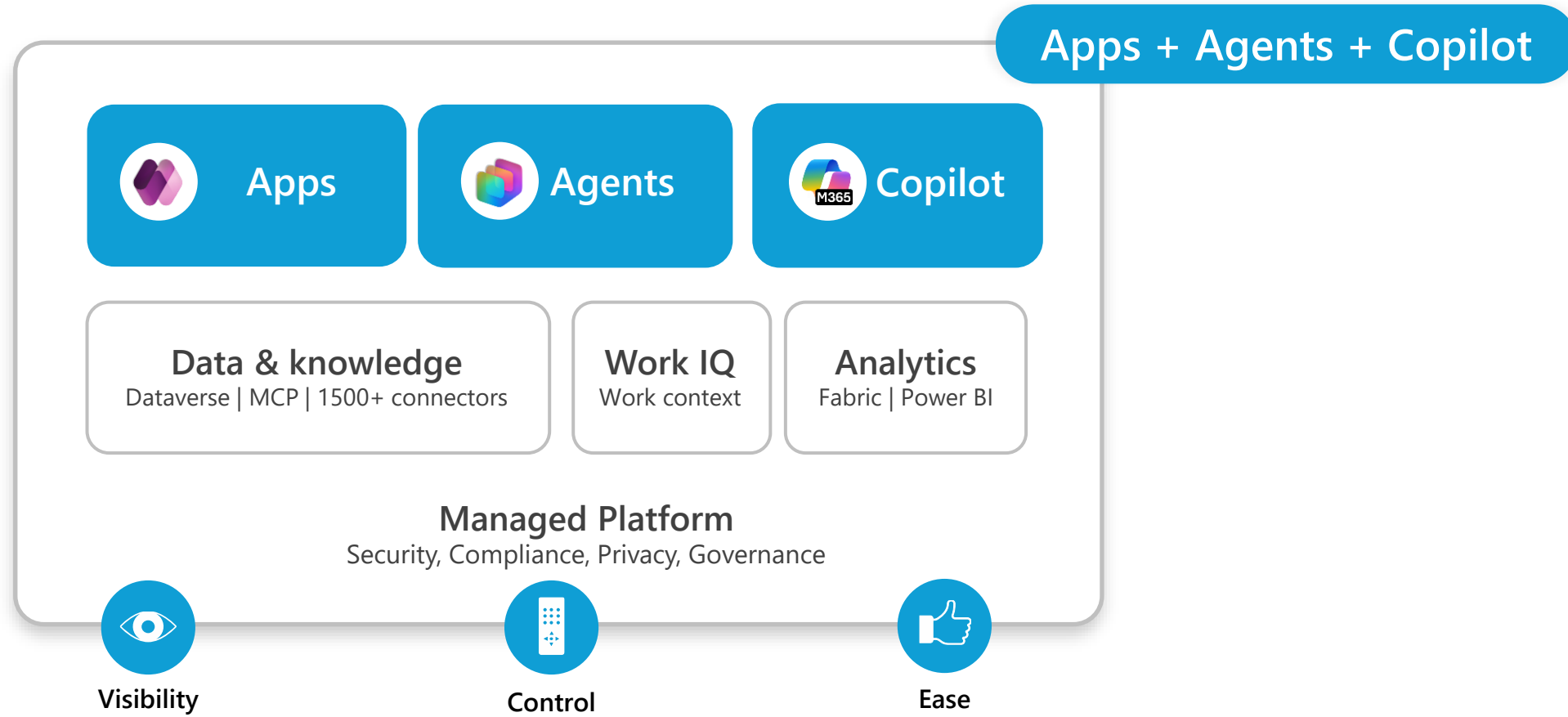


*From business user to pro-devs*

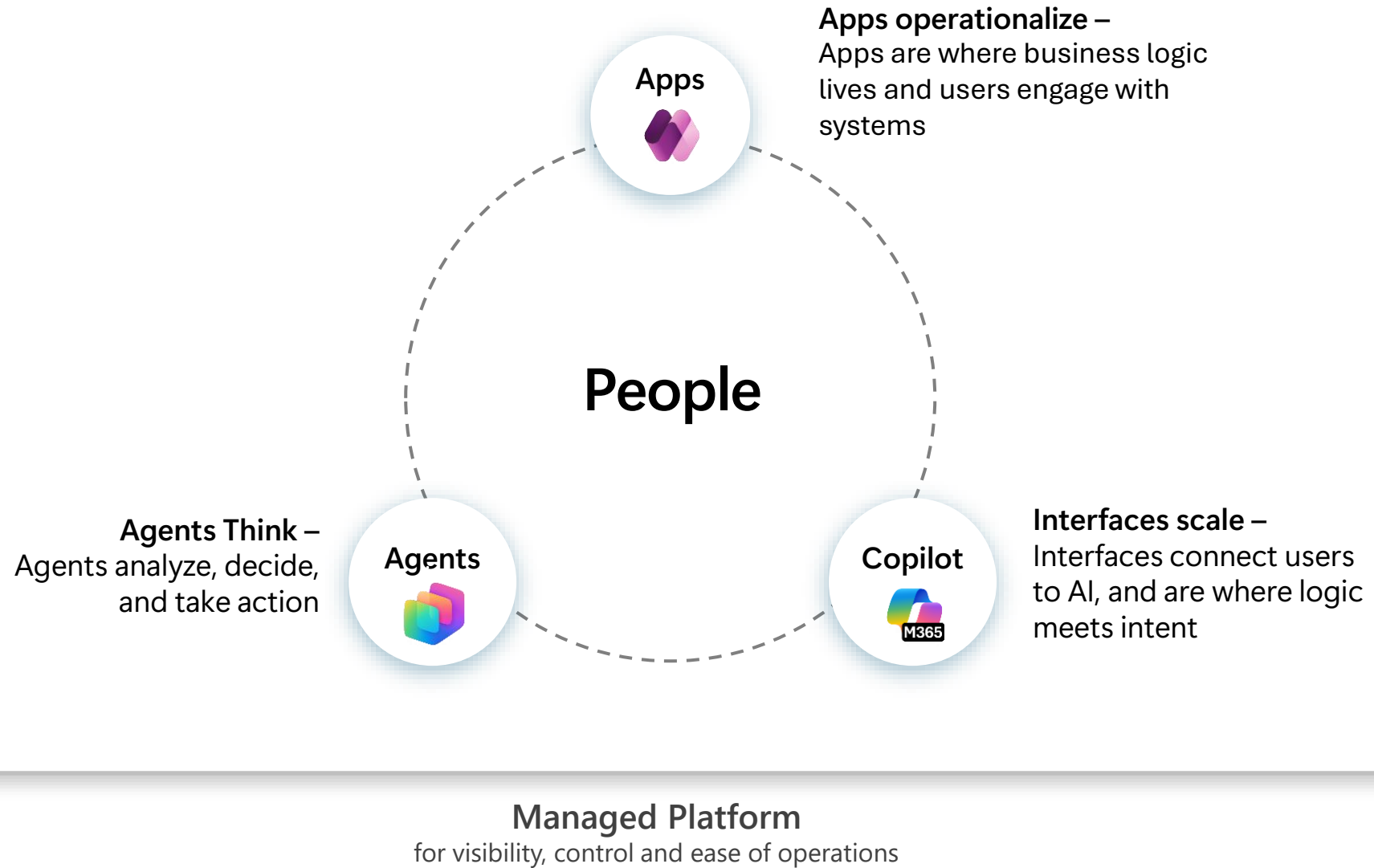
**Every  
developer**

*From classic to agentic*

**Every solution**



# AI success



# Unified data and AI across your organization



Microsoft Copilot

Copilot and agents

 Dynamics 365 +  Power Platform



Sales



Customer  
Insights



Customer  
Service



Finance



Supply Chain  
Management



Business  
Central



Power  
Apps



Power  
BI



Power  
Automate



Power  
Pages



Copilot  
Studio

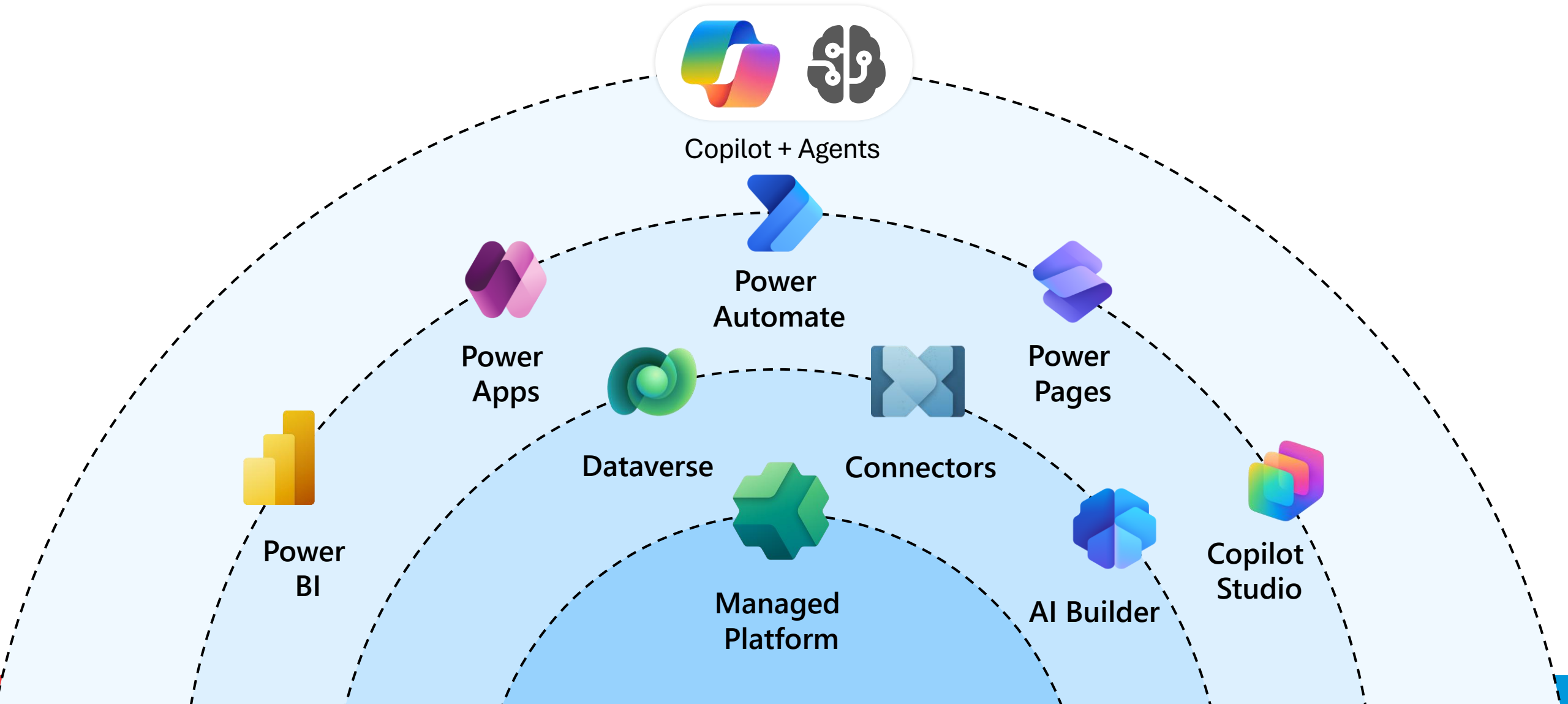


Dataverse

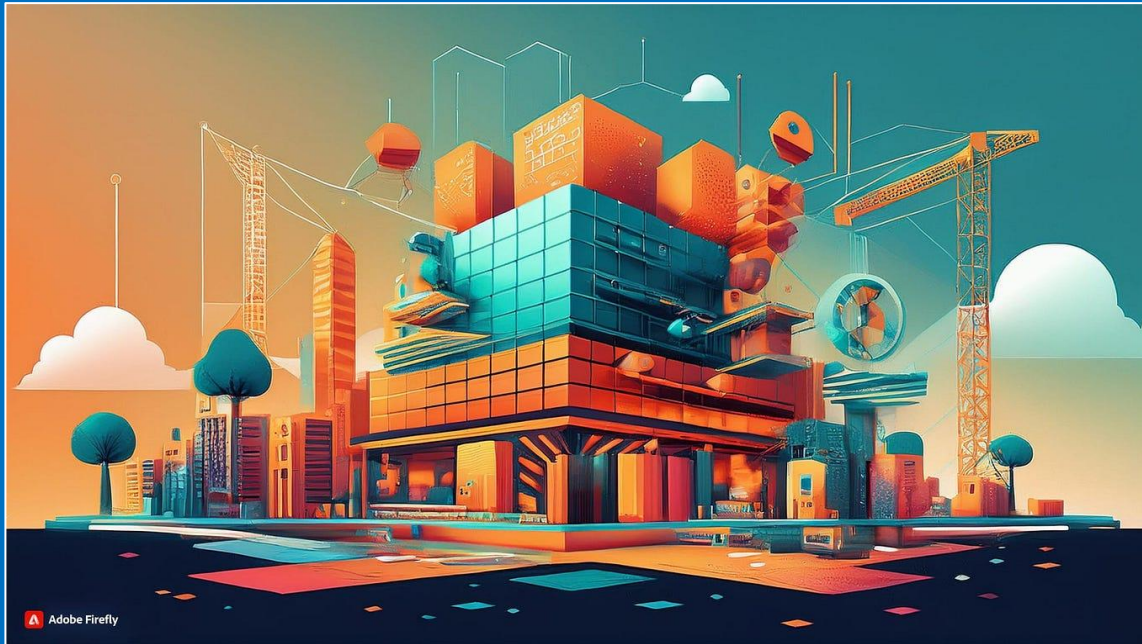
Responsible AI, trust, security

# Power Apps and Power Platform

Every developer. Every level of stack. Every solution.



# Microsoft Power Hands on Lab



## Workshop Agenda

### Power Platform Overview (30-Minutes)

- Product & capabilities overview
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- Setup Environments & Configurations
- Navigation Best Practices
- My Agent Buildout

### Application Management (45 Minutes)

- COE, Governance Best Practices
- ALM, Pipelines, Managed Environments
- Harvesting, Reuse Apps

### Defining The Use Case (45 Minutes)

- SMART Use Cases & Measurement
- Business & IT Alignment
- User Story Alignment

# Build Your Agent Using Microsoft Copilot Studio

HANDS-ON WORKSHOP

# Agenda

Introduction to Microsoft Copilot Studio

**Lab 01:** Create your first agent in Microsoft Copilot Studio

**Lab 02:** Authoring 101

**Lab 03:** Knowledge sources, AI knowledge, and custom instructions

**Lab 04:** Build and Invoke Power Automate cloud flows

**Lab 05:** Invoke AI Builder prompts

**Lab 06:** Make HTTP requests to connect to an API

**Lab 07:** Use generative AI orchestration to interact with your connectors

**Lab 08:** Using topic inputs

**Lab 09:** Advanced generative orchestration

Q&A

# Microsoft Power Application Management Best Practices



## Workshop Agenda

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# Microsoft Power Defining the Use Case



## Workshop Agenda

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### Defining The Use Case (45 Minutes)

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- Business & IT Alignment
- User Story Alignment



# THANK YOU FOR ATTENDING

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